

# **VIETNAM DAILY**

# [Market Commentary]

Vietnam's stock market closed down after the Ministry of Health reported that Hanoi has led the country in daily new COVID-19 cases for two consecutive days, which forced more areas in the city to halt non-essential activities

# [Futures/ETFs]

Futures contracts followed the downtrend of the VN30 Index

[Market Movers] PNJ, GEX

# December 22, 2021

		Chg
	Index	(%, bp)
Ho Chi Minh	1,477.67	-0.07
VN30	1,504.12	-0.49
VN30 futures	1,508.00	-0.30
Hanoi	453.10	-0.42
HNX30	773.45	-0.57
UPCoM	110.93	-0.40
USD/VND	22,935	+0.15
10-yr govt bond (%)	2.11	+0
Overnight rate (%)	0.94	+14
Oil (WTI, \$)	71.22	+0.14
Gold (LME, \$)	1,786.32	-0.16



# Market Commentary

VNIndex	1,477.67P (-0.07%)
Volume (mn sl	nrs) 1,069.4 (+27.6%)
Value (U\$mn)	1,466.2 (+17.1%)
HNXIndex	453.10P (-0.42%)
Volume (mn sł	nrs) 150.9 (+28.1%)
Value (U\$mn)	181.5 (+25.8%)
UPCoM	110.93P (-0.40%)
Volume (mn sł	nrs) 110.0 (+48.6%)
Value (U\$mn)	82.1 (+18.6%)
Net foreign b	uy (U\$mn) −4.7

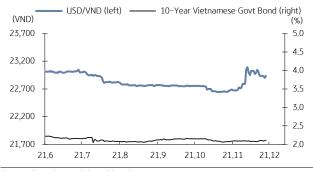
Vietnam's stock market closed down after the Ministry of Health reported that Hanoi has led the country in daily new COVID-19 cases for two consecutive days, which forced more areas in the city to halt non-essential activities. PVM Oil Associates predicted oil price rallies won't be prolonged due to new COVID-19 restrictions, leading to a fall in oil and gas stocks PV Drilling & Well Services (PVD, -2.6%), PV Technical Services (PVS, -1.1%). Trung An Hi-Tech Farming (TAR, +6.7%) outperformed ahead of news from the Institute of Policy and Strategy for Agriculture and Rural Development that yields at the end of the autumn-winter rice crop were 200kg/ha higher than that at the beginning of the crop, with higher rice prices and better quality. According to the Vietnam Textile and Apparel Association, such free trade agreements as EVFTA and CPTPP would strongly promote export activities of Vietnam's textile and garment industry in 2022. The good news helped Song Hong Garment (MSH, +0.5%), Binh Thanh Import - Export Production & Trade (GIL, +1.1%) to tick up. Foreign investors were net buyers, focusing on Vingroup (VIC, +1.5%), VietinBank (CTG, -1.1%), Vinhomes (VHM, -0.4%).

## VN Index & HNX Index



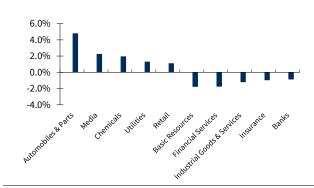
Source: Bloomberg, KB Securities Vietnam

# USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

## Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

# **Futures/ETFs**

VN30	1,504.12P (-0.49%)
VN30 futures	1,508.0P (-0.30%)
Open	1,515.6P
High	1,519.7P
Low	1,500.0P
Contracts	125,574 (+2.9%)

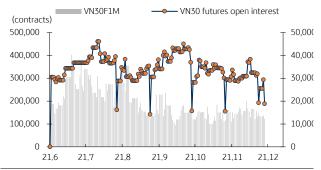
Futures contracts followed the downtrend of the VN30 Index. January contracts retreated in the afternoon amid increased selling pressure after the gaining session in the morning. The basis stayed positive for the most part of today's sessions and closed at 3.88bps. Foreigners were net sellers with improved liquidity.

# VN30 futures & VN30 index



Source: Bloomberg, KB Securities Vietnam

## VN30 futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

#### Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

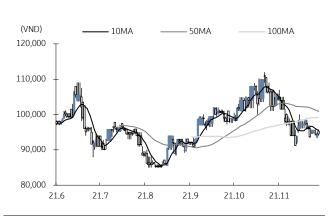
#### Vietnam ETFs - 3-mth cumulative net buy



Source: FiinPro, KB Securities Vietnam

Phu Nhuan Jewelry (PNJ)

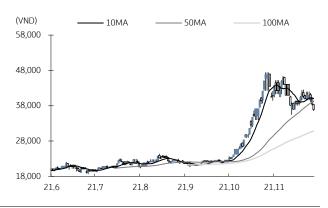
# **Market Movers**



- PNJ closed down 0.32% to VND94,500.
  - PNJ posted positive November results with profit after tax of VND140 billion (+18% YoY) on revenue of VND2,160 billion (+19% YoY), which were boosted by higher-than-expected sales from promotion programs namely Black Friday and VIP exclusive offer.

Source: Bloomberg, KB Securities Vietnam

## **GELEX Group (GEX)**



Source: Bloomberg, KB Securities Vietnam

- GEX closed down 4.16% to VND36,900.
- GEX would make two private placements of 2021 bonds worth VND1,500 billion in December to scale up the operating capital. Those bonds are non-convertible, unwarranted, and with a fixed interest rate for the entire 3-year term up to 9% per annum. Collateral is shares of Viglacera Corporation (VGC), Vietnam Electric Cable Corporation (CAV), Hanoi Electromechanical Manufacturing (HEM), Electrical Equipment JSC (THI).

# **KBSV Model Portfolio**

# **KBSV Research Team**

# Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.49%	0.06%
Cum. return	40.47%	68.00%

# KBSV domestic model portfolio

### Performance vs VN30 Index



Ticker	Inclusion date	Close 21/12/22	Daily return (%)	Cumulative return (%)	M ain investment catalysts
NA - I- 1 - 10/I-I					- Optimizing revenue from DM G & TGDD chains
Mobile World (MWG)	19/08/09	134,800	1.4%	74.5%	- BHX expects to reach break-even point soon at stores and distribution centers
(101 00 G)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA) projects
Nam Long Invest (NLG)	19/06/03	63,700	-2.3%	187.9%	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	94,500	-0.3%	23.3%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Nam Tan Uyen					- NTC-3 is expected to be the main growth force in 2022
(NTC)	21/11/11	186,400	1.3%	-2.9%	- Positive long-term outlook for industrial park industry
(1110)					- Healthy financial structure
Refrig Elec Eng					- Office lease management & E-town Central occupancy generates stable cash flow
(REE)	18/10/11	69,000	0.0%	102.9%	- Strategic investments in utility industry provides stable/long-term dividend stream
507.0					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp (FPT)	18/09/06	95,000	-0.2%	226.3%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E
(FPI)					- 20%+ earnings momentum by 2020E
					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
Vietin Bank (CTG)	01/31/2020	31,650	-1.1%	67.4%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(010)					- Already improved asset quality and benign credit risks for 2020
					- Gain benefit from growing LNG demand
PV Gas	20/12/11	95,200	1.3%	29.7%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
					- Steel consumption starts to rebound
Hoa Pha Group (HPG)	19/12/04	45,100	-2.2%	211.6%	- Construction steel prices show signs of rising again
(ПГС)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	60,000	2.7%	338.0%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COV ID-19 scare

# **Market Monitors**

# Ho Chi Minh - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VIC	1.5%	13.7%	166.5
CTG	-1.1%	25.3%	94.9
VHM	-0.4%	23.3%	76.9
DGC	1.2%	8.1%	67.3
KBC	2.7%	15.4%	45.4
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
NLG	-2.3%	32.2%	-45.5
MSN	2.0%	32.1%	-52.5
NT2	0.6%	14.0%	-22.4
VCB	0.4%	23.7%	-5.9

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst weekly performance

•		
	Chg	Кеу
Top 5 best performers	(%)	stocks
Media	9.5%	YEG, PNC
Automobiles & Parts	8.7%	TCH, HHS
Construction & Materials	4.4%	CII, VCG
Real Estate	3.5%	VHM, DIG
Chemicals	2.0%	GVR, DPM
	Chg	Key
Top 5 worst performers	(%)	stocks
Basic Resources	-5.0%	HPG, HSG
Health Care	-3.7%	DHG, DCL
Industrial Goods & Services	-3.5%	GEX, GMD
Oil & Gas	-3.4%	PLX, PVD
Travel & Leisure	-2.5%	HVN, VJC

Source: Bloomberg, KB Securities Vietnam

# Hanoi – Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VCS	-0.4%	3.7%	5.7
DIH	6.1%	0.1%	0.9
VGS	1.0%	0.2%	0.5
LHC	-4.9%	19.4%	0.3
OCH	1.0%	0.1%	0.3
	Chg	For. own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
CEO	6.8%	13.2%	-328.7
SHS	-3.1%	8.4%	-5.4
API	-9.9%	0.4%	-3.9
SMN	-9.3%	2.0%	-0.9
HLD	-2.9%	6.3%	-0.6

Source: FiinPro, KB Securities Vietnam

# Sectors - Top 5 best/worst monthly performance

	Chg	Кеу
Top 5 best performers	(%)	stocks
Automobiles & Parts	19.0%	TCH, SVC
Construction & Materials	13.0%	CII, ROS
Media	12.4%	YEG, ADG
Real Estate	9.8%	VIC, DIG
Chemicals	4.1%	GVR, DPM
	Chg	Кеу
Top 5 worst performers	(%)	stocks
Personal & Household Goods	-8.1%	PNJ, TCM
Insurance	-8.0%	BVH, MIG
Banks	-7.7%	TCB, VCB
Oil & Gas	-6.9%	PLX, PVD
Basic Resources	-6.3%	HPG, HSG

Source: Bloomberg, KB Securities Vietnam

# Vietnam – Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	Trading value	For avail	P/E	(X)	EPS CAGR	ROE	(%)	P/B	(X)	Performan		nce(%)	
000101	0000	company name	11100	USDmn)	(VNDmn, USDmn)	(%, - 1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	ΥT
	VIC	VINGROUP JSC	97,778	372,067 (16.170)	383,848 (16.8)	22.5	102.8	72.3	14.7	4.2	5.7	4.1	3.9	1.5	-0.4	5.1	
	VHM	VINHOMES JSC	79,385	339,478 (14.753)	597,347 (26.1)	26.6	10.3	9.2	35.9	31.5	27.5	3.0	2.4	-0.3	3.8	5.8	2
Real	VRE	VINCOM RETAIL JS	34,850	79,190 (3.442)	259,496 (11.4)	17.8	38.8	25.0	-7.6	6.1	9.0	2.3	2.1	0.3	3.6	5.4	
estate	NVL	NO VA LAND INVES	60,068	86,712 (3.768)	460,252 (20.1)	31.3	41.7	30.3	6.7	13.8	13.9	5.6	5.0	0.1	1.5	14.3	1
	KDH	KHANG DIEN HOUSE	31,182	19,167 (833)	90,424 (4.0)	11.6	30.2	22.3	18.0	13.5	15.7	3.4	3.1	3.0	7.3	20.2	
	DXG	DATXANHGROUP	21,130	12,594 (547)	402,535 (17.6)	13.9	17.0	13.6	-	16.5	16.4	2.5	2.1	1.8	7.4	47.8	
	VCB	BANK FOR FOREIGN	79,937	378,305 (16.441)	110,109 (4.8)	6.3	18.5	15.4	11.7	20.5	20.4	3.2	2.6	0.4	- 1.8	-0.7	
	BID	BANK FOR INVESTM	43,400	174,556 (7.586)	103,787 (4.5)	12.7	19.0	14.3	-5.3	13.2	15.5	2.0	1.8	- 1.1	-3.6	-4.9	
	TCB	VIETNAM TECHNOLO	38,900	136,341 (5.925)	748,553 (32.8)	0.0	9.9	8.4	14.3	21.0	20.0	1.9	1.5	-0.7	-2.6	-7.9	
	CTG	VIETNAM JS COMM	28,512	137,021 (5.955)	349,658 (15.3)	1.4	11.6	8.4	61.1	16.3	19.6	1.6	1.3	- 1.1	- 1.9	-8.3	
Banks	VPB	VIETNAM PROSPERI	22,944	101,381 (4.406)	771,340 (33.8)	0.0	11.9	10.1	18.8	17.8	15.9	1.7	1.5	- 1.6	-3.0	-8.4	
	MBB	MILITARYCOMMERC	19,407	73,327 (3.187)	356,740 (15.7)	0.0	8.7	7.3	14.6	21.7	21.7	1.7	1.4	- 1.1	-3.0	-5.3	
	HDB	HDBANK	20,400	40,641 (1.766)	215,758 (9.5)	4.2	9.7	8.7	23.3	20.9	19.9	1.9	1.6	-5.1	-7.2	- 13.6	
	STB	SACOMBANK	18,600	33,548 (1.458)	597,503 (26.2)	14.0	16.8	12.6	26.5	10.0	11.4	1.5	1.3	-2.0	-2.5	-4.0	
	TPB	TIEN PHONG COMME	20,630	28,732 (1.249)	249,593 (10.9)	0.0	12.7	10.4	37.5	21.2	20.2	2.4	1.9	-2.1	- 1.3	10.3	
	EIB	VIETNAM EXPORT-I	18,500	22,745 (988)	18,983 (0.8)	0.2	-	-	27.3	-	-	-	-	2.1	3.2	- 1.4	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1.997)	58,837 (2.6)	21.0	22.7	19.1	15.8	9.1	10.1	1.9	1.8	-0.9	-2.9	-6.1	
	BMI	BAOMINHINSURANC	22,250	2,439 (106)	28,125 (1.2)	14.2	22.9	19.7	9.1	10.9	12.6	2.1	2.0	- 1.5	5.9	3.9	
	SSI	SSI SECURITIES C	21,998	19,947 (867)	1,161,729 (50.9)	55.4	22.4	24.4	-3.2	17.7	13.7	-	-	-2.7	- 1.2	5.1	
Securities	VCI	VIET CAPITAL SEC	27,500	9,108 (396)	284,609 (12.5)	71.9	17.7	-	-4.0	25.0	25.8	-	-	-2.3	-2.3	1.5	
	HCM	HOCHIMINHCITY	22,265	8,907 (387)	259,185 (11.4)	52.4	17.0	-	- 19.0	23.0	21.4	-	-	- 1.7	1.8	0.0	
	VND	VNDIRECT SECURIT	17,211	5,734 (249)	559,329 (24.5)	27.2	-	-	36.3	31.7	19.8	-	-	- 1.8	5.4	10.3	
	VNM	VIET NAM DAIRYP	109,000	227,805 (9.900)	179,109 (7.8)	42.1	17.6	16.7	4.0	33.3	33.8	5.4	5.1	-0.1	- 1.0	-0.9	
Consumer	SAB	SAIGON BEER ALCO	192,500	123,447 (5.365)	22,738 (1.0)	36.9	27.2	21.9	7.3	17.6	19.4	4.2	3.7	-0.9	-3.2	- 12.1	
staples	MSN	MASAN GROUP CORP	95,100	111,712 (4.855)	315,424 (13.8)	16.5	43.5	30.9	-51.9	31.6	23.1	9.2	7.1	2.0	5.6	13.4	
	HNG	HOANG ANH GIA LA	12,450	13,801 (600)	142,022 (6.2)	48.8	-	-	-	-	-	-	-	-0.9	3.8	31.4	
	VJC	VIETJETAVIATION	131,800	69,042 (3.001)	104,150 (4.6)	11.0	-	34.4	-88.5	0.4	16.2	-	-	0.2	- 1.0	-4.1	
ndustrials transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	92,597 (4.1)	10.8	39.9	27.1	-57.0	8.6	12.2	2.4	2.4	0.2	-5.1	-0.8	
	CII	HOCHI MINH CITY	22,600	5,398 (235)	303,929 (13.3)	38.4	169.7	22.7	65.7	1.3	8.2	2.0	1.9	2.1	32.7	52.7	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	307,069 (13.4)	46.4	-	-	-92.4	-	-	-	-	6.6	27.9	90.1	
Industrials	GEX	GELEXGROUP JSC	15,802	10,411 (452)	659,213 (28.9)	37.7	-	-	- 13.2	12.3	11.9	-	-	-4.2	-9.2	- 15.2	
(capital goods)	CTD	COTECCONS CONSTR	73,200	5,438 (236)	71,320	3.6	49.7	17.8	-52.4	1.6	4.5	0.8	0.8	1.6	-0.8	32.1	
	REE	REE	59,600	18,419 (800)	42,343 (1.9)	0.0	12.6	10.0	-4.5	11.9	13.2	1.5	1.4	0.0	4.5	7.0	

Source: Bloomberg, KB Securities Vietnam

# Vietnam – Focus stocks

Sector	Code	Company name	Price	Mktcap (VNDbn,	Trading value	For avail	P/E	<u>(X)</u>	EP S C A G	ROE	(%)	P/B	( X)	Pe	rforma	ince (%	a)
Sector	Code	Company name	FIICe	(VNDBN, USDmn)	(VNDmn, USDmn)	avaii (%, -1d)	20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	90,100	172,447 (7.494)	92,553 (4.1)	46.1	18.8	15.4	- 17.5	19.7	22.3	3.7	3.3	1.3	-2.6	-6.8	9
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	40,882 (1.8)	31.4	14.1	10.6	- 10.5	12.6	15.7	1.8	2.2	0.6	5.5	25.7	9
	PPC	PHA LAI THERMAL	26,200	8,400 (365)	8,097 (0,4)	34.1	18.1	13.8	-5.1	8.9	11.6	1.6	1.6	2.4	6.4	11.6	2
	HPG	HOA PHAT GRP JSC	32,481	145,287 (6.314)	931,164 (40.8)	18.0	5.5	6.4	21.9	45.3	29.6	2.0	1.6	-2.2	-5.6	-7.3	46
	DPM	PETROVIETNAM FER	17,400	6,809 (296)	247,013 (10.8)	36.5	8.7	11.1	-0.5	28.4	19.3	2.2	2.0	0.2	5.9	16.1	187
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	255,021 (11.2)	46.5	16.6	12.1	-4.5	19.8	22.4	3.0	2.7	-3.2	1.3	10.7	176
	HSG	HOA SEN GROUP	22,636	11,063 (481)	252,133 (11.0)	38.9	5.5	6.2	67.9	25.0	19.2	1.2	1.0	- 1.4	-8.4	- 10.5	70
	AAA AN PHAT BIOPLAST 12,	12,864	3,138 (136)	123,166 (5,4)	97.2	25.0	21.8	17.2	-	-	1.4	1.3	3.4	8.1	20.5	5	
	PLX	VIETNAM NATIONAL	56,100	68,375 (2.972)	93,228 (4.1)	4.6	24.4	16.9	-51.0	14.7	16.3	2.9	2.9	-0.4	-3.3	-5.5	-:
Energy	PVD	PETROVIETNAM DRI	23,400	9,854 (428)	162,157 (7.1)	39.9	174.6	24.8	- 11.9	0.5	4.0	0.8	0.8	-2.6	-4.3	0.6	64
	PVT	PETROVIETTRANSP	17,900	5,793 (252)	55,831 (2,4)	35.9	11.0	8.8	1.2	14.3	16.7	1.5	1.3	- 1.9	-6.4	-0.9	6
	MWG	MOBILEWORLDINV	93,000	65,024 (2.826)	141,308 (6.2)	0.0	20.9	15.2	13.7	26.6	28.3	4.8	3.8	1.4	-0.8	-2.7	7
	PNJ	PHUNHUANJEWELR	87,500	19,895 (865)	50,901 (2.2)	0.0	23.1	15.8	2.4	18.4	22.9	3.8	3.2	-0.3	- 1.6	-9.1	1
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	7,587 (0.3)	70.6	-	-	-	-	-	-	-	6.8	28.4	31.7	-5
	FRT	FPT DIGITAL RETA	28,200	2,227 (097)	92,848 (4.1)	30.3	41.4	40.9	-75.2	13.4	12.6	5.4	4.8	0.9	13.6	56.5	17
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	55,584 (2,4)	34.6	26.4	10.7	41.2	13.4	30.4	3.0	2.6	1.8	-0.1	6.1	1
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	7,145 (0.3)	45.4	22.1	20.9	10.7	21.2	20.6	4.3	3.9	- 1.6	-5.8	29.8	2
nealthuare	PME	PYMEPHARCOJSC	80,200	6,016 (261)	203 (0.0)	11.7	-	-	1.6	-	-	-	-			-	
IT	FPT	FPTCORP	68,000	61,301 (2.664)	158,862	0.0	20.6	16.8	15.5	24.0	25.3	4.4	4.0	-0.2	-0.9	0.0	8

Source: Bloomberg, KB Securities Vietnam

#### **KB SECURITIES VIETNAM RESEARCH**

Nguyen Xuan Binh Head of Research binhnx@kbsec.com.vn

# Equity

Duong Duc Hieu Head of Equity Research hieudd@kbsec.com.vn

Nguyen Anh Tung Senior Analyst – Financials & Information technology tungna@kbsec.com.vn

Pham Hoang Bao Nga Senior Analyst – Property ngaphb@kbsec.com.vn

Le Anh Tung Senior Analyst – Oil & Gas & Banks tungla@kbsec.com.vn

Nguyen Ngoc Hieu Analyst – Power & Construction Materials hieunn@kbsec.com.vn

Pham Nhat Anh Analyst – Industrial Real Estate & Logistics anhpn@kbsec.com.vn

Luong Ngoc Tuan Dung Analyst – Consumers & Retailing dungInt@kbsec.com.vn Research Division research@kbsec.com.vn

# Macro/Strategy

Tran Duc Anh Head of Macro & Strategy anhtd@kbsec.com.vn

Le Hanh Quyen Analyst – Macroeconomics & Banks quyenlh@kbsec.com.vn

Thai Huu Cong Analyst – Strategy & Mid cap Stocks congth@kbsec.com.vn

Tran Thi Phuong Anh Analyst – Strategy & Mid cap Stocks anhttp@kbsec.com.vn

#### Support team

Nguyen Cam Tho Assistant thonc@kbsec.com.vn

Nguyen Thi Huong Assistant huongnt3@kbsec.com.vn

#### **KB SECURITIES VIETNAM (KBSV)**

#### Head Office:

Levels G, M, 2 & 7, Sky City Tower, 88 Lang Ha Street, Dong Da District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

#### Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 – Fax: (+84) 24 3822 3131

## Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

#### Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

#### CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276 Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

#### Investment ratings & definitions

#### Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)							
Buy:	Hold:	Sell:					
+15% or more	+15% to -15%	-15% or more					

#### Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)		
Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.